



CITY OF DURHAM | NORTH CAROLINA

Date: September 30, 2011

To: Thomas J. Bonfield, City Manager

Through: Wanda S. Page, Deputy City Manager

From: David Boyd, Finance Director
Joseph W. Clark, Financial Operations Manager

Subject: Bid Report – September 2011

Recommendation

To receive a report and to record into the minutes bids which were acted upon by the City Manager during the month of September 2011.

Apparatus, Supplies, Materials, Equipment, Construction and Repairwork:

1. **Bid:** Street Sweeper Body

Purpose of Bid: To provide Street Maintenance with a new truck body for a Street Sweeper

Comments: This truck body will be mounted on a separate chassis. This is a HGAC Contract No. SW04-10

Opened: August 29, 2011

Bidders:	Tymco	* \$89,650.00
	Waco, TX	
	Amick Equipment	\$89,843.00
	Lexington, NC	

*Awarded based on: ☒ Low Bid _____ Other (See Comments)

WORKFORCE STATISTICS
CORPORATION STATISTICS

Total Workforce	139		# Black Males	7	8%
Total # Females	9	20%	# White Males	110	60%
Total # Males	130	80%	# Other Males	13	12%
			# Black Females	0	0%
			# White Females	8	17%
			# Other Females	1	3%

2. Bid: 2" Water Meter Registers

Purpose of Bid: To provide Water & Sewer Operations with replacement 2" water meter registers

Comments: 100 @ \$157.50/each

Opened: September 6, 2011

Bidders:	HD Supply Waterworks, Inc.	* \$15,750.00
	Morrisville, NC	
	TLW Services, Inc.	\$17,525.00
	Burlington, NC	
	Neptune Technology Group	\$17,800.00
	Tallassee, AL	

*Awarded based on: X Low Bid Other (See Comments)

WORKFORCE STATISTICS
CORPORATION STATISTICS

Total Workforce	18		# Black Males	3	16%
Total # Females	1	6%	# White Males	14	78%
Total # Males	17	94%	# Other Males	0	0%
			# Black Females	0	0%
			# White Females	1	6%
			# Other Females	0	0%

3, **Bid:** **Blauer Rainwear**

Purpose of Bid: To provide the Police Department with Raincoats

Comments: 60 raincoats @ \$205.00/each

Opened: September 8, 2011

Bidders:	Showety's, Inc.	* \$12,300.00
	Greensboro, NC	
	Century Uniforms	\$12,765.00
	Raleigh, NC	

*Awarded based on: X Low Bid Other (See Comments)

WORKFORCE STATISTICS
CORPORATION STATISTICS

Total Workforce	7		# Black Males	0	0%
Total # Females	3	42%	# White Males	4	58%
Total # Males	4	58%	# Other Males	0	0%
			# Black Females	0	0%
			# White Females	3	42%
			# Other Females	0	0%

4. **Bid:** **Street Sweeper Body Options**

Purpose of Bid: To provide Public Works Street Maintenance with a new truck body for a Street Sweeper vehicle

Comments: This truck body will be mounted to a separate cab & chassis.
This is a HGAC contract #SW04-10.

Opened: September 12, 2011

Bidders:	Tymco, Inc.	* \$28,020.00
	Waco, TX	
	Amick Equipment, Inc.	\$30,021.00
	Greensboro, NC	

*Awarded based on: X Low Bid Other (See Comments)

WORKFORCE STATISTICS
CORPORATION STATISTICS

Total Workforce	139		# Black Males	7	8%
Total # Females	9	20%	# White Males	110	60%
Total # Males	130	80%	# Other Males	13	12%
			# Black Females	0	0%
			# White Females	8	17%
			# Other Females	1	3%

5. **Bid:** **Takeuchi Rubber-Track Crawler Brush Cutter**

Purpose of Bid: To provide Water Management with a portable track crawler brush cutter to remove growth hiding sewer entry points.

Comments:

Opened: September 6, 2011

Bidders:	CCS Equipment Sales, LLC	* \$51,374.00
	Youngsville, NC	
	Bobcat of Wilson	\$57,389.00
	Wilson, NC	
	Gregory Poole Equipment Co.	\$59,800.00
	Raleigh, NC	

*Awarded based on: X Low Bid Other (See Comments)

WORKFORCE STATISTICS
CORPORATION STATISTICS

Total Workforce	14		# Black Males	1	7%
Total # Females	1	7%	# White Males	12	86%
Total # Males	13	93%	# Other Males	0	0%
			# Black Females	0	0%
			# White Females	1	7%
			# Other Females	0	0%

6. **Bid: Projectile Recovery System**

Purpose of Bid: To provide the Police Department Forensic Services with a Projectile Recovery System for ballistics identification.

Comments: The Duke Projectile and Recovery System is patented, manufactured and sold by Ballistics Research Inc.

Opened: September 6, 2011

Bidders: Ballistics Research, Inc. * \$13,700.00
Alpharetta, GA

*Awarded based on: Low Bid X Other (See Comments)

WORKFORCE STATISTICS
CORPORATION STATISTICS

Total Workforce	5		# Black Males	0	0%
Total # Females	1	20%	# White Males	4	80%
Total # Males	4	80%	# Other Males	0	0%
			# Black Females	0	0%
			# White Females	1	20%
			# Other Females	0	0%

7. **Bid: 1-1/2" Water Meter Registers**

Purpose of Bid: To provide Water & Sewer Operations with replacement 1-1/2" water meter registers

Comments: 100 @ \$157.50/each

Opened: September 6, 2011

Bidders: HD Supply Waterworks, Inc. * \$15,750.00
Morrisville, NC
TLW Services, Inc. \$17,525.00
Burlington, NC
Neptune Technology Group \$17,800.00
Tallassee, AL

*Awarded based on: X Low Bid Other (See Comments)

WORKFORCE STATISTICS
CORPORATION STATISTICS

Total Workforce	18		# Black Males	3	16%
Total # Females	1	6%	# White Males	14	78%
Total # Males	17	94%	# Other Males	0	0%
			# Black Females	0	0%
			# White Females	1	6%
			# Other Females	0	0%

8. **Bid:** **Trane Air Conditioning Unit (20 ton)**

Purpose of Bid: To replace existing unit at the Williams WTP

Comments:

Opened: August 25, 2011

Bidders:	Climate Control Experts	* \$15,500.00
	Bahama, NC	
	Comfort Engineers	\$16,540.00
	Durham, NC	
	Warren-Hay	\$23,865.00
	Hillsborough, NC	
	Bryant-Durham	\$24,925.00
	Durham, NC	

*Awarded based on: X Low Bid _____ Other (See Comments)

WORKFORCE STATISTICS
CORPORATION STATISTICS

Total Workforce	6		# Black Males	0	0%
Total # Females	1	17%	# White Males	5	83%
Total # Males	5	83%	# Other Males	0	0%
			# Black Females	0	0%
			# White Females	1	17%
			# Other Females	0	0%

9. **Bid:** **Term Contract for Aggregates**

Purpose of Bid: Aggregates are used to achieve soil stabilization around water and sewer pipes, road maintenance and repairs. Various City departments use aggregates in their day-to-day operations. Under this contract it will provide City departments/divisions with eighteen types of aggregates and the option of having it either delivered or picked up.

Comments: Sections I & III – Aggregates Delivered – have proven feasible and effective for various City departments that do not have truck capability to pick up aggregates.

Section II – Aggregates Picked Up – allows the departments with truck capability and capacity to transport large loads of aggregates to pick up the purchase, especially when aggregates are needed for emergencies, unexpected repairs, maintenance and weather related issues, etc.

The recommended awards are Hanson Aggregates Southeast LLC in the amount of \$248,937.50 for Section I - Aggregates Delivered and Section II – Aggregates – Picked Up, and items 1 and 3 for Section III – Special Aggregates Delivered. Carolina Sunrock LLC in the amount of \$27,900.00 for item 2

Section III – Special Aggregates Delivered

Opened: August 23, 2011

Bidders: **Section I – Aggregates Delivered**

Hanson Aggregates Southeast LLC	* \$112,687.50
Morrisville, NC	
Carolina Sunrock LLC	\$117,782.50
Raleigh, NC	

Section II – Aggregates Picked Up

Hanson Aggregates Southeast LLC	* \$66,875.00
Morrisville, NC	
Carolina Sunrock LLC	\$72,105.00
Raleigh, NC	

Section III – Special Aggregates Delivered

Section III--Item 1

Hanson Aggregates Southeast LLC	*	\$ 6,875.00
Morrisville, NC		
Carolina Sunrock LLC		\$ 8,770.50
Raleigh, NC		

Section III--Item 2

Carolina Sunrock LLC	*	\$27,900.00
Raleigh, NC		
Hanson Aggregates Southeast LLC		No Bid
Morrisville, NC		

Section III--Item 3

Hanson Aggregates Southeast LLC	*	\$62,500.00
Morrisville, NC		
Carolina Sunrock LLC		\$79,750.00
Raleigh, NC		

*Awarded based on: X Low Bid _____ Other (See Comments)

WORKFORCE STATISTICS – Hanson Aggregates Southeast LLC **CORPORATION STATISTICS**

Total Workforce	22		# Black Males	8	36%
Total # Females	2	10%	# White Males	12	54%
Total # Males	20	90%	# Other Males	0	0%
			# Black Females	0	0%
			# White Females	2	10%
			# Other Females	0	0%

WORKFORCE STATISTICS – Carolina Sunrock LLC **CORPORATION STATISTICS**

Total Workforce	21		# Black Males	3	14%
Total # Females	1	5%	# White Males	17	81%
Total # Males	20	95%	# Other Males	0	0%
			# Black Females	0	0%
			# White Females	1	5%
			# Other Females	0	0%

10. **Bid:** **HVAC Unit**

Purpose of Bid: To provide Water Management/t Mist Lake a new 20-Ton HVAC unit

Comments:

Opened: September 15, 2011

Bidders:	Comfort Engineers, Inc.	* \$16,670.00
	Durham, NC	
	Climate Control Experts	\$18,500.00
	Bahama, NC	
	Warren-Hay Mechanical Contractors, Inc.	\$21,878.00
	Hillsborough, NC	

*Awarded based on: X Low Bid Other (See Comments)

WORKFORCE STATISTICS
CORPORATION STATISTICS

Total Workforce	133		# Black Males	22	17%
Total # Females	12	9%	# White Males	94	70%
Total # Males	121	91%	# Other Males	5	4%
			# Black Females	0	0%
			# White Females	12	9%
			# Other Females	0	0%

11. **Bid:** **Motorola Encryption Kit**

Purpose of Bid: To provide the Police Department with an Encryption Kit for the Motorola Two-way radios.

Comments: Motorola is the sole regional provider for this kit.

Opened: September 8, 2011

Bidders:	Motorola Solutions Inc	* \$10,823.05
	Newington, VA	

*Awarded based on: Low Bid X Other (See Comments)

WORKFORCE STATISTICS
CORPORATION STATISTICS

Total Workforce	12,317		# Black Males	387	3%
Total # Females	3,065	25%	# White Males	6,550	53%
Total # Males	9,252	75%	# Other Males	2,315	19%
			# Black Females	210	2%
			# White Females	1,966	16%
			# Other Females	889	7%

12. Bid: Fairbanks Morse Sludge Pump Repair Parts

Purpose of Bid: To provide repair parts for an existing Fairbanks Morse Sludge Pump at the Williams WTP

Comments: ClearWater, Inc., is the sole authorized distributor for Fairbanks Morse in North Carolina.

Opened: September 19, 2011

Bidders: ClearWater, Inc. * \$12,760.00
Hickory, NC

*Awarded based on: Low Bid X Other (See Comments)

WORKFORCE STATISTICS
CORPORATION STATISTICS

Total Workforce	15		# Black Males	0	0%
Total # Females	5	33%	# White Males	10	67%
Total # Males	10	67%	# Other Males	0	0
			# Black Females	0	0%
			# White Females	5	33%
			# Other Females	0	0%

13. Bid: Mini-Excavator with Trencher

Purpose of Bid: To provide Transportation Traffic Operations with a new Bobcat Mini-Excavator in order to replace an old existing trencher machine.

Comments:

Opened: September 20, 2011

Bidders:	Clark Equipment Co., DBA Bobcat Co. West Fargo, ND	* \$33,079.04
	Triangle Equipment Co. Morrisville, NC	\$33,826.84
	CCS Equipment Sales, LLC Youngsville, NC	\$34,035.00

*Awarded based on: X Low Bid Other (See Comments)

WORKFORCE STATISTICS
CORPORATION STATISTICS

Total Workforce	2048		# Black Males	15	1%
Total # Females	411	20%	# White Males	1574	77%
Total # Males	1637	80%	# Other Males	48	2%
			# Black Females	11	1%
			# White Females	385	18%
			# Other Females	15	1%

14. Bid: Miscellaneous Work Zone Road Signs

Purpose of Bid: To provide Public Works Street Maintenance with portable road signs.

Comments:

Opened: September 7, 2011

Bidders:	Korman Signs, Inc. Richmond, VA	* \$27,334.40
	Safety Products, Inc. Lakeland, FL	\$28,252.00
	LT Enterprises, Inc. Greensboro, NC	\$30,056.80
	Custom Products Corp. Jackson, MS	\$31,126.40
	Signotech, Inc. Anjou, Quebec	\$36,197.28
	Protection Services, Inc. Garner, NC	\$38,368.00

*Awarded based on: X Low Bid Other (See Comments)

WORKFORCE STATISTICS
CORPORATION STATISTICS

Total Workforce	52		# Black Males	13	25%
Total # Females	15	29%	# White Males	21	40%
Total # Males	37	71%	# Other Males	3	6%
			# Black Females	2	4%
			# White Females	13	25%
			# Other Females	0	0%

15. **Bid:** **4-door Sedan Light Passenger Vehicle**

Purpose of Bid: To provide the Police Department with a new vehicle.

Comments:

Opened: September 23, 2011

Bidders:	Toyota/Scion of Apex	* \$19,488.00
	Apex, NC	
	Fred Anderson Toyota/Scion	\$19,853.00
	Raleigh, NC	
	Toyota of Henderson	\$20,901.08
	Henderson, NC	

*Awarded based on: X Low Bid Other (See Comments)

WORKFORCE STATISTICS
CORPORATION STATISTICS

Total Workforce	113		# Black Males	21	19%
Total # Females	23	20%	# White Males	54	48%
Total # Males	90	80%	# Other Males	15	13%
			# Black Females	5	4%
			# White Females	16	14%
			# Other Females	2	2%

16. **Bid:** **Fiber Optic Hardware and Support**

Purpose of Bid: To provide Technology Solutions with new fiber optic hardware and technical support.

Comments: PC Mall Gov and CDW Gov were considered non-responsive as they could not provide the required technical support.

Opened: September 22, 2011

Bidders:	PC Mall Gov	(non-responsive)	\$12,894.63
	Manassas, VA		
	CDW Government	(non-responsive)	\$16,421.16
	Vernon Hills, IL		
	Acumen IT	*	\$18,529.66
	Greenville, SC		

*Awarded based on: _____ Low Bid X Other (See Comments)

WORKFORCE STATISTICS
CORPORATION STATISTICS

Total Workforce	43		# Black Males	1	2%
Total # Females	10	23%	# White Males	32	75%
Total # Males	33	77%	# Other Males	0	0%
			# Black Females	1	2%
			# White Females	9	21%
			# Other Females	0	0%

17. Bid: 5/8" Water Meter Registers

Purpose of Bid: To provide Water & Sewer Operations with replacement 5/8" water meter registers

Comments: 100 @ \$157.50/each

Opened: September 23, 2011

Bidders:	HD Supply Waterworks, Inc.	*	\$15,750.00
	Morrisville, NC		
	TLW Services, Inc.		\$17,525.00
	Burlington, NC		
	Neptune Technology Group		\$17,800.00
	Tallassee, AL		

*Awarded based on: X Low Bid _____ Other (See Comments)

WORKFORCE STATISTICS
CORPORATION STATISTICS

Total Workforce	18		# Black Males	3	16%
Total # Females	1	6%	# White Males	14	78%
Total # Males	17	94%	# Other Males	0	0%
			# Black Females	0	0%
			# White Females	1	6%
			# Other Females	0	0%

18. Bid: 2" Water Meter Registers

Purpose of Bid: To provide Water & Sewer Operations with replacement 2" water meter registers

Comments: 100 @ \$157.50/each

Opened: September 23, 2011

Bidders:	HD Supply Waterworks, Inc.	* \$15,750.00
	Morrisville, NC	
	TLW Services, Inc.	\$17,525.00
	Burlington, NC	
	Neptune Technology Group	\$17,800.00
	Tallassee, AL	

*Awarded based on: X Low Bid Other (See Comments)

WORKFORCE STATISTICS
CORPORATION STATISTICS

Total Workforce	18		# Black Males	3	16%
Total # Females	1	6%	# White Males	14	78%
Total # Males	17	94%	# Other Males	0	0%
			# Black Females	0	0%
			# White Females	1	6%
			# Other Females	0	0%

19. **Bid:** **Traffic Data Collectors**

Purpose of Bid: To provide Transportation with new hand-held Traffic Data Collectors

Comments:

Opened: September 26, 2011

Bidders: Jamar Technologies, Inc. * \$10,950.00
Hatfield, PA
Traffic Parts, Inc. \$13,717.50
Spring, TX

*Awarded based on: X Low Bid Other (See Comments)

WORKFORCE STATISTICS
CORPORATION STATISTICS

Total Workforce	21		# Black Males	0	0%
Total # Females	5	24%	# White Males	14	66%
Total # Males	16	76%	# Other Males	2	10%
			# Black Females	0	0%
			# White Females	5	24%
			# Other Females	0	0%

20. **Bid:** **1-1/2" Water Meter Registers**

Purpose of Bid: To provide Water & Sewer Operations with replacement 1-1/2" water meter registers

Comments: 100 @ \$157.50/each

Opened: September 27, 2011

Bidders: HD Supply Waterworks, Inc. * \$15,750.00
Morrisville, NC
TLW Services, Inc. \$17,525.00
Burlington, NC
Neptune Technology Group \$17,800.00
Tallassee, AL

*Awarded based on: X Low Bid Other (See Comments)

WORKFORCE STATISTICS
CORPORATION STATISTICS

Total Workforce	18		# Black Males	3	16%
Total # Females	1	6%	# White Males	14	78%
Total # Males	17	94%	# Other Males	0	0%
			# Black Females	0	0%
			# White Females	1	6%
			# Other Females	0	0%

The SDBE Data Base was used in the solicitation of bids for these items.

Sufficient funds were available at the time of the award. The Administration recommends acceptance of the above bids denoted by an asterisk (*).